Resume 1:

Name: John Wayne

Contact Information:

* Phone: (876) 535-5535
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Summary: Results-driven real estate professional with over 10 years of experience in commercial and residential property sales. Skilled in negotiating deals and building lasting relationships with clients.

Experience:

* Senior Sales Agent, BAC Realty, Kingston, Jamaica (2018-Present)
  + Generated over $20 million in sales revenue by identifying new business opportunities and building relationships with clients
  + Negotiated complex deals resulting in increased profit margins and high levels of customer satisfaction
* Sales Agent, XMZ Realty, Uptown, USA (2010-2018)
  + Consistently ranked as one of the top sales agents, closing deals with an average value of $500,000
  + Built and maintained relationships with clients resulting in a strong referral network

Skills:

* Strong negotiation and sales skills
* Excellent communication and interpersonal skills
* Experience with marketing and advertising strategies
* Knowledge of real estate laws and regulations
* Proficient in CRM systems and Microsoft Office

Education:

* Bachelor of Science in Business Administration, Brownstown University, Brownstown, USA (2010)